

THE GROUP RETIREMENT COMPANY"

If I had a \$1,000,000

Few of us dream of getting older, but many of us do dream about retirement. In order to ensure that the retirement you are imagining becomes a reality, it is important to spend adequate time planning your future. Recently, my friend John asked me a question, "Do I really need a million dollars to retire?" My response was "Lets find out."

What kind of income could John produce if he had one million dollars and needed to draw on it for the next 25 years of his retirement? Assuming he wanted to leave the principle behind for his children, that amount could provide him with an annual income between \$60,000 and \$65,000 (depending on the timing of his withdrawals), if he were able to achieve a 6% annualized rate of return. Beyond that John has confirmed that he is eligible to receive the maximum amounts for CPP and OAS which provides him with an additional amount just over \$15,000 per year based on the current CPP and OAS maximum payments. This brings the grand total to approximately \$75,000 per year (in today's dollars) for 25 years before taxes. Since we are determining need here, we have to consider that his expenses will be lower in retirement. He will no longer be driving to work, paying for parking, buying lunch and he will have paid off his mortgage, to name a few of the changes. So the answer to the original question is that if he can cover his expenses, taxes, and do all the things he wants to do in retirement with less than \$75,000 per year then he may not need to accumulate one million dollars by the time he starts drawing on his savings.

Let's say you felt like you did need that kind of money to retire comfortably. How do you get there? Someone who has nothing invested in their RSP today would require annual contributions of almost \$12,000 for 25 years at a 9% annualized rate of return to reach the million dollar plateau. It can be easy to get lost in what may seem like unattainable goals. Forget about lofty targets if they cause you undue stress. If you are going to make a plan, start at the beginning and stick to it. Do as much as you can today because that is what you control. It is also important not to get discouraged if external forces take their toll. Along the way things will change; in the last ten years we have seen a currency crisis in Asia, a technology bubble, Martha in striped coveralls, the Enron scandal, terrorist attacks and most recently we have felt the fairly broad and abrupt consequences of sub-prime lending practices in the United States. Through all of this turmoil the peaks have been greater than the valleys.

Staying the course

Communiqué

At Open Access Ltd., although we cannot eliminate the ups and downs of the capital markets, we can make decisions that will reduce the overall volatility of your portfolio. Our primary consideration is preservation of capital. At times we will make tactical decisions to reduce risk. This can lead to short-term underperformance at times, if markets perform better, or worse then expected. However, we believe that our strategy will win over the long run.

Reminders... Investor Profile Form

Please be advised that if you have not returned your CAP Investor Profile Form as of April 1st, 2007, consequently, any matured GICs and contributions made by, or on behalf of you, since April 1st, 2007 will remain in cash. In order that these funds are invested, please complete an Investor Profile Form and return it to **Open Access**. Please contact our Customer Service Department and obtain a Investor Profile Form, complete the form and return to **Open Access** at your earliest convenience.

Market Commentary

What a summer!

This could be called the summer of the sub-prime meltdown. The summer when institutional investors realized that in an economic slowdown, housing prices decline, mortgage defaults rise and misery prevails. Obviously, the defaults will be greater among those homeowners who, have low home equity, or suffer job loss, or signed up for a variable interest rates mortgage where the interest rate is artificially low initially but ratchets up with time and is now unaffordable. These are the sub-prime mortgages. Some institutional investors stretching for return purchased packages of these mortgages.

A thoughtful investor would have realized that it was only a matter of time before a retrenchment took place in this sub-prime mortgage market. The question today is; will the decline in housing prices, the melt down in the sub-prime mortgage market and the difficulties being experienced by some of the hedge funds spread to other segments of the economy and result in a broadly based economic slowdown? The Federal Reserve and the Bank of England are worried enough to do an about face and lower interest rates. So much for fighting inflation!

It is interesting to draw a similar parallel with the stock markets in SE Asia. In September the Hong Kong, Shanghai and Mumbai markets hit new all time highs, up 33%, 101% and 22% respectively since the beginning of the year. Yes, these economies are expanding quickly, yes, they have great potential, however excesses usually work into the system after an extended advance, and unbridled exuberance on the part of investors will usually lead to regrets later. When this occurs, the monetary authorities in SE Asia will attempt to restore confidence just as the Federal Reserve and the Bank of England did; by injecting more liquidity into the system, reducing interest rates and making soothing public pronouncements.

Unfortunately, more liquidity and lower interest rates only delays the evitable, for eventually investor enthusiasm is going to dissipate and the global economy is going to enter a period of retrenchment. This will be a healthy occurrence as it will wring out of the system some of the weak practises that have developed since the last economic slowdown. However, as an investor it is a good time to maintain a defensive stance as there will be opportunities in the future that will be attractive.

The CAP Portfolios are designed to deliver an above median investment return, over the medium to long term, while preserving investor capital. This goal is achieved by maintaining portfolios that are carefully constructed and well diversified, using a wide variety of index and institutionally managed mutual funds. Currently, each of the Open Access CAP Portfolios are in a defensive mode, to protect you from any market downturn that may occur.

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Not all dreams begin with "pipe"?

Confused by group plans? It doesn't have to be that way! The success of your business is based on the success of your employees. An *Open Access* group plan can simplify the process and are accountable, in helping you and your employees retire successfully!



As a group-plan representative, let me show you how!

Representative's Name Representative's Firm Address City, Province Postal Code Tel: XXX XXX-XXXX Fax: XXX XXX-XXXX E-mail: you@address.com





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Introducing your <u>new</u> Open Access statements!



Simple and easy to understand!

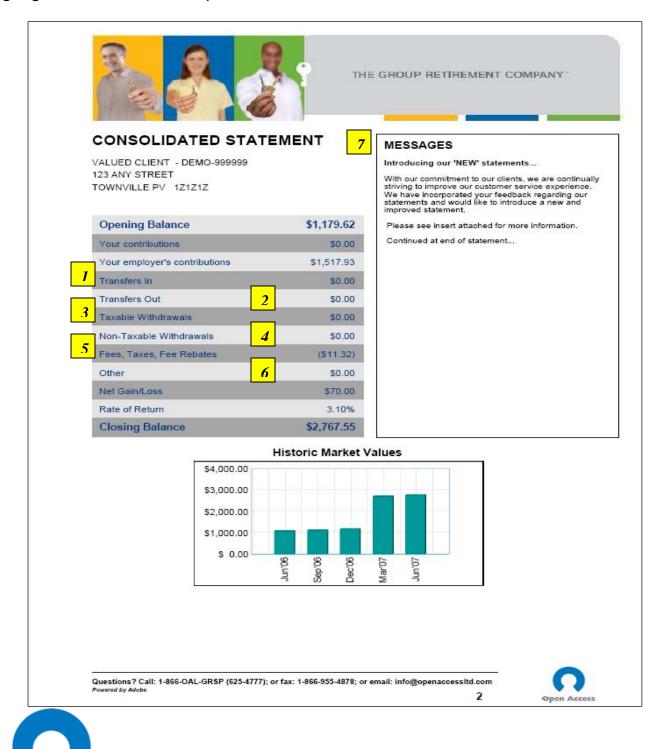


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Welcome to your new statement!

Open Access

Open Access has made some improvements to your statements. You will be pleased to find that it is now easier to read and understand with three new sections; Consolidated Statement, Plan Summary and Activity Detail page. Below we have highlighted some of our improvements!



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Here are some highlights to your new statements...

Consolidated Statements – consolidation statement of all of your investments

- 1. *Transfer In* the movement of assets to a participant's account from an external institution to an *Open Access* account, or the movement of assets internally between plans
- 2. *Transfer Out* the movement of assets, from a participant's **Open Access** account to an external institutution or internally between plans
- **3.** *Taxable Withdrawals* all withdrawals that will generate a reporting slip
- **4.** Non-Taxable Withdrawals all withdrawals that are government sponsored i.e. Homebuyers, Life Long Learning Plan (LLP), including withdrawals from nonregistered plans
- 5. Fees includes; Rebates, Investment Management & Recordkeeping (IMR) fees, Investment Advisor fees, if applicable, Deferred Sales Charge fees (DSC), Short Term Trading fees, and all applicable taxes
- 6. Other all miscellaneous receipts or disbursements (not specifically identified such as foreign content)
- 7. Messages are now located on the first page of each statement; subsequent messages will be found on the last statement page

Plan Summary – summary of investments under each plan

1. Total summary of book value and market value for the statement period, for all assets under this account plan

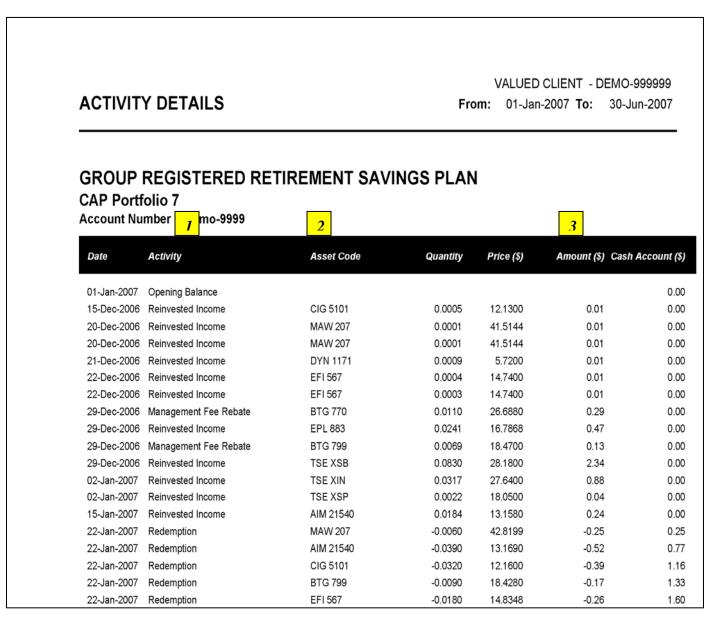
PLAN SUMMARY				ED CLIENT - Jan-2007 To:	
GROUP REGISTERED RET CAP Portfolio 7 Account Number 9-Demo-99999 Beneficiary None on record	IREMENT SAV	INGS PLA	Other Info Date of Bi Plan Entry	rth:	10-Mar-196 21-Apr-200
	Code	Quantity	Price (\$)	Book Value (\$)	Market Value (
Mutual Fund / Stock	Code	quantity			
Mutual Fund / Stock AGF Cdn. Real Value Bal, Fund Series O	AGF 499	26.4551	7.2000	187.21	1 190.4
				187.21 268.53	
AGF Cdn. Real Value Bal. Fund Series O	AGF 499	26.4551	7.2000		275.9
AGF Cdn. Real Value Bal. Fund Series O Trimark Inc. Gr. Fund (I Series)	AGF 499 AIM 21540	26.4551 20.7079	7.2000 13.3260	268.53	275.9 229.3
AGF Cdn. Real Value Bal. Fund Series O Trimark Inc. Gr. Fund (I Series) Beutel Goodman Cdn. Eq. Fund	AGF 499 AIM 21540 BTG 770	26.4551 20.7079 8.0168	7.2000 13.3260 28.6100	268.53 212.99	275.9 229.3 98.0
AGF Cdn. Real Value Bal. Fund Series O Trimark Inc. Gr. Fund (I Series) Beutel Goodman Cdn. Eq. Fund Beutel Goodman Sm. Cap (NL)	AGF 499 AIM 21540 BTG 770 BTG 799	26.4551 20.7079 8.0168 4.9690	7.2000 13.3260 28.6100 19.7380	268.53 212.99 95.09	1 190.4 275.9 229.3 98.0 218.6 164.0 164.0



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Activity Detail Page - listing of all transactions for the reporting period

- 1. Activity detailed description of the transactions that occurred in your account
- 2. Asset Code the name of the security held in your account (for the full fund name, refer to Plan Summary)
- 3. *Cash Account* this represents the running balance of your cash position for the period specified on this statement



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